DINSTAR

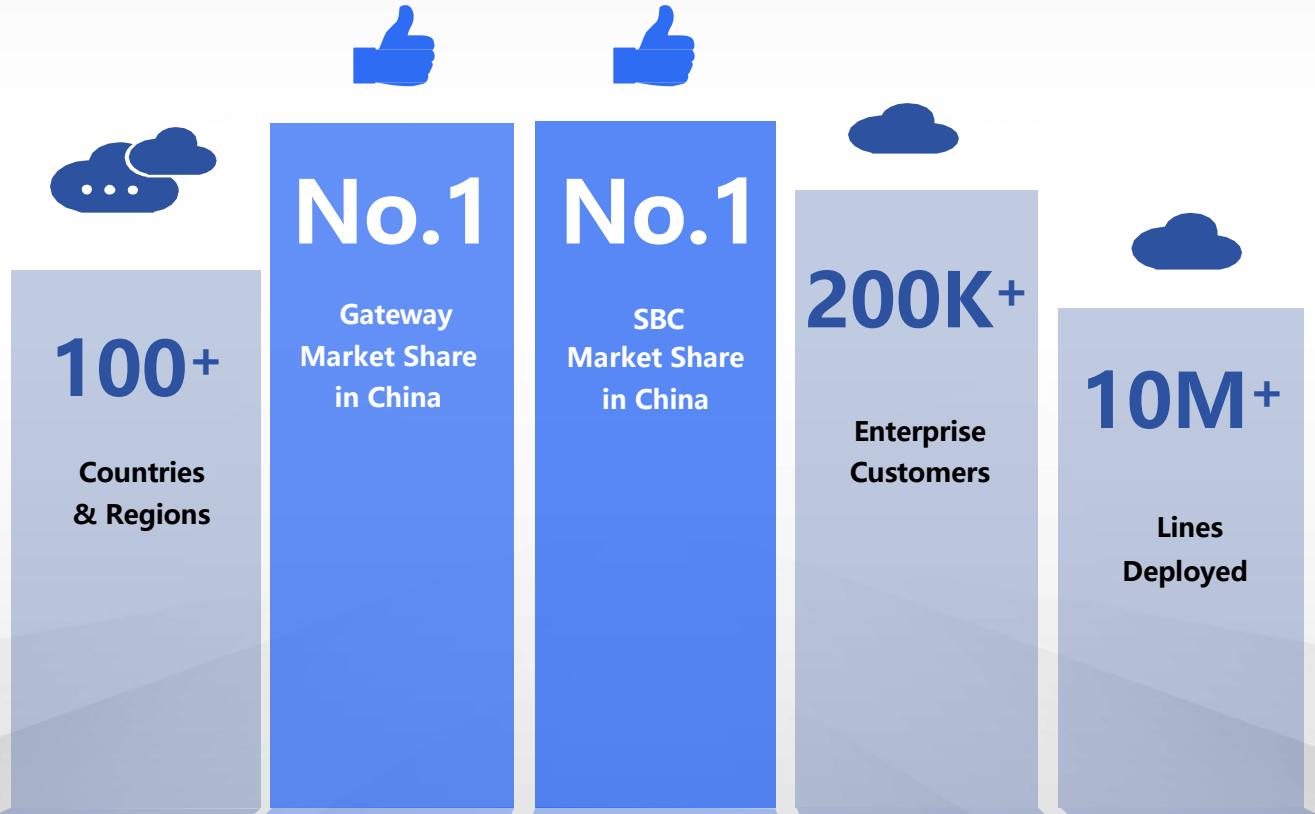
Company Overview

BRANDING 2026

Copyright © DINSTAR 2011—2026. All Rights Reserved.

DINSTAR

A Global Leader in Unified Communications



DINSTAR

Global Leading Unified Communications Expert

Dedicated to the independent R&D, manufacturing, and sales of next-generation IP voice communication products.

Widely serving key industries including **Telecom Carriers, Finance, Government, Energy, Hospitality,** and Education.

Unwavering Dedication to Unified Communications

DINSTAR
IP COMMUNICATION SOLUTIONS

15 Years, One Mission-Strive to be A Global NGN Leader.

2011

Dinstar Established

- **Focus:** R&D, Manufacturing & Sales of VoIP products & Solutions.
- **Portfolio:** IPPBX, MTG, SBC, Analog Gateways, IP Phones.
- **Vision:** To be the Global NGN Leader

2013—2015

Innovation & Breakthroughs

China's First: Launched the SDH Trunk Gateway-MTG3000

World's Largest: Released the 64-Port Wireless Gateway-UC2000-VH-64

2016—2017

Market Dominance & Expansion

- **No.1 in China:** MTG market share topped **60%**..
- **SBC Debut:** Released full series of Session Border Controllers.
- **Global Scale:** Total deployment exceeded **3 million lines**.

2018—2020

Expansion & Recognition

- **New Product Lines:** Launched C Series IP Phones, Intercoms, NMS, and Cloud Services.
- **Global Reach:** Covered **100+ countries** with **8 million+ lines** deployed.
- **Key Projects:** Served China **State Grid** across 15+ provinces.
- **Top Honor:** Awarded "Huawei Excellent Partner for "Global Government Unified Communication" (2020).

2021—2025

Strategic Growth & Ecosystem

- **Top Clients:** Serving China's **Top 30 Banks** and **30+ Global Telecom Operators**
- **Cloud Alliance:** Partnered with **Huawei Cloud** & **Tencent Cloud**.
- **Impact:** Empowering&Accelerating enterprise digital transformation.

2026.....

Strategy & Outlook

- **New Launch:** Release the new **G-Series** IP Phones.
- **Competitiveness:** Elevate **IP PBX, Dinlink App, and NMS** product lines.
- **Leadership:** Reinforce market dominance in **Gateways & SBCs**
- **Vision:** Uphold Long-termism, focus on **Brand& Channel Strategy**, and deepen Cultivation in Core market

Commitment to Long-Termism Vision

DINSTAR
IP COMMUNICATION SOLUTIONS

Full-Stack Self-Development: From Core & Endpoints to Management Platforms.

100% In-House R&D: Independent innovation across all product lines.

Consistent investment: >25% of revenue invested in R&D annually.

Relentless R&D. Breakthrough Results

01

Shenzhen, Changsha, Chengdu

3 R&D Centers

02

R&D Engineers

150+

03

R&D Investment

> 25%

04

Intellectual Property

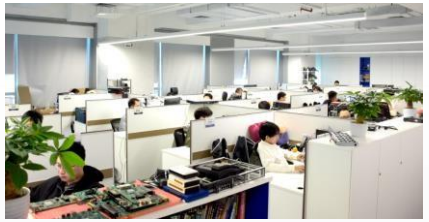
> 200+

End-to-End Value Chain: R&D, Manufacturing, & Global Sales Reach

DINSTAR
IP COMMUNICATION SOLUTIONS

Beyond World-Leading UC Solutions:
Empowering Seamless & efficient Communication for Every Industry

R&D



World-Class R&D Center

150+ R&D Engineers; **>25%** Annual R&D Investment; **200+** Intellectual Property Rights

State-of-the-Art Manufacturing Facility

Full Coverage: All product lines manufactured on-site.
100% In-house: Fully autonomous production
Reliability & Speed: Rigorous quality assurance (QA) and rapid delivery lead times.

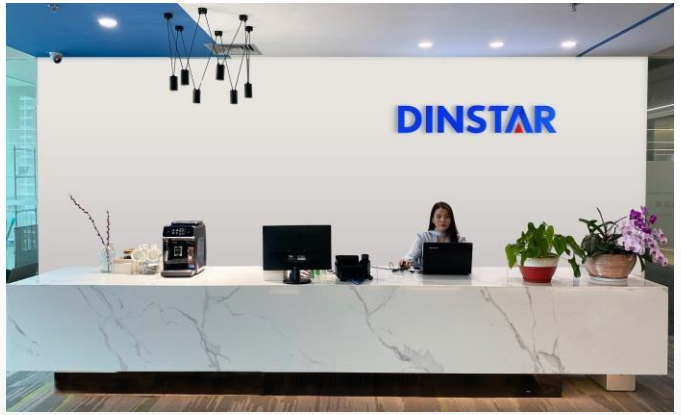
Manufacturing

DINSTAR
IP COMMUNICATION SOLUTIONS

Sales

High-Performance Global Sales Team

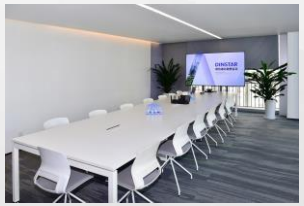
Global Footprint: Business coverage across **100+** countries.
Sustained Growth: Maintained **15%** annual sales growth.
Extensive Channel: 100+ Distributors & **1,000+** Resellers.



office

Modern Workspace

Comfort, Aesthetics & Efficiency



Honors & Certifications

DINSTAR
IP COMMUNICATION SOLUTIONS

Certified **National High-Tech Enterprise**.
Awarded as a **National "Little Giant"** (China's elite designation for specialized and innovative Enterprises)
Holder of multiple **top-tier industry accolades**

Awards:

- **Recognized by State:** National High-Tech Enterprise
- **Awarded by MIIT:** National "Little Giant" Enterprise
- **Awarded by Huawei:** Global Excellent Partner
- **Awarded by TD Tech:** Global Best Partner

Certifications:

- **Network Access, 3C, FCC, CE, RoHS, etc.**
- **Huawei Technical Certification**
- **Huawei Kunpeng Compatible Certification**
- **CEC Great Wall Compatible Certification**

Commitment to Quality & Security

DINSTAR
IP COMMUNICATION SOLUTIONS

Reliability: Robust & Domestic solutions;
Control: True autonomy and self-controllability.
Capability: interdependent Manufacturing &offering End-to-End solutions

Domestic Hardware Chipsets

Domestic CPU, DSP, Memory Chip, NICs, Power Supply Chip.

Domestic Operating System

KYLIN

Domestic Database

openGauss

Encryption Software

Security Assurance

QI-ANXIN

Strategic Alliance with **Qi An Xin Group**
(China's leading cybersecurity Enterprise)

Vulnerability Scanning: Full system analysis.
Penetration Testing: Rigorous external breach testing.
Attack & Defense Drills: Real-world simulation scenarios
Security Hardening: Building robust internal capabilities.

One-Stop Product & Service Ecosystem

DINSTAR
IP COMMUNICATION SOLUTIONS

Easy to deploy. Simple to maintain. Reliable, Stable & Secure by design.

Application Software

- Voice Recording
- Operator Console
- PMS Hotel PMSI
- Billing
- Contacts
- NAT Traversal

IP PBX

UC200 Pro

UC350/UC350 Pro

UC8000(software)

SBC & Gateway

DAG Series
Analog Gateway
(2~312 Ports)

UC2000 Series
GSM/LTE Gateway
(4~32 Ports)

MTG Series Trunk Gateway
(1-64 E1/T1 Ports)

Session Border Controller
(Max 50,000Sessions)

Terminal

IP Phones

Intercom & Doorphone

DinLink Mobile Application

NMS Platform

NMS

Aftersales service

SBC Series: Session Boarder Controller

DINSTAR
IP COMMUNICATION SOLUTIONS

The benchmark of domestic SBCs

Supports up to **50,000 Sessions**.

The **Preferred Choice** by customers of Critical Industries

(Enterprises, Government, Finance, Energy, Transportation, Telecom Operator etc.)

	SBC1000	SBC3000pro	SBC8000
User Registration	5000	20000	100000
SIP Registrations Per Second	25/S	500/S	800/S
Calls Per Second	25/S	500/S	800/S
Call Concurrency	50-500	500-5000	50000
Transcoding Concurrency	200	1500	5000

DAG Series: Analog Gateway

DINSTAR
IP COMMUNICATION SOLUTIONS

The No.1 choice for IP voice access Gateway
The Best-seller IP analog gateway benchmark
The Ultimate ultra high-density access Gateway
Deployed 10 Million+ Lines, Enabling cost-efficient & intelligent communications with zero compromise.

	DAG 1000	DAG 2000	DAG 2500	DAG 3000	
FXS PORT	1/2/4/8	16/24/32	48/72/96	128	312
FXO PORT	2/4/8	16	N/A	128	N/A
MIX PORT	1S1O/2S2O /4S4O	8S8O	N/A	Allow Mix Use	N/A
Device Height	Desktop Type	1U	1U	3U	3U

MTG Series: Digital Trunk Gateway

DINSTAR
IP COMMUNICATION SOLUTIONS

60% Market Share in China
The Carrier-Grade Trunk Gateway
Delivers stability trusted by extensive enterprises & Telecom Operators

	MTG 1000	MTG 2000/2000B	MTG 3000	MTG 5000B
E1/T1	2	4/8/12/16/20	16-63	64
Main Control Board	Single Main Control	Single Main Control / Dual Main Control	Dual Main Control	Dual Main Control
Call Concurrency	60	600/480	1890	1920
Device Height	Desktop Type	1U	1U	3U

DWG: UC2000 Series Wireless GSM/LTE Gateway

DINSTAR
IP COMMUNICATION SOLUTIONS

Go-to bestseller of GSM/3G/4G LTE Gateway
Up to support 32 Channels, Modular Design
Hot-swappable SIMs, SMS API, SIM Bank& Cloud support
Interoperable with mainstream VoIP platforms-Avaya, Mitel,3CX, Yeastar, Asterisk,FreePBX,FreeSWITCH,etc.

GSM/LTE	UC2000-VE	UC2000-VF	UC2000-VG
Sim Slots	4/8	8/16	32
Channels	4/8	8/16	32
User Boards	1	2	4
LCD Display	NA	NA	Yes

UC IP PBX&IP Phone Series

DINSTAR
IP COMMUNICATION SOLUTIONS

The Ultimate Efficiency Duo!

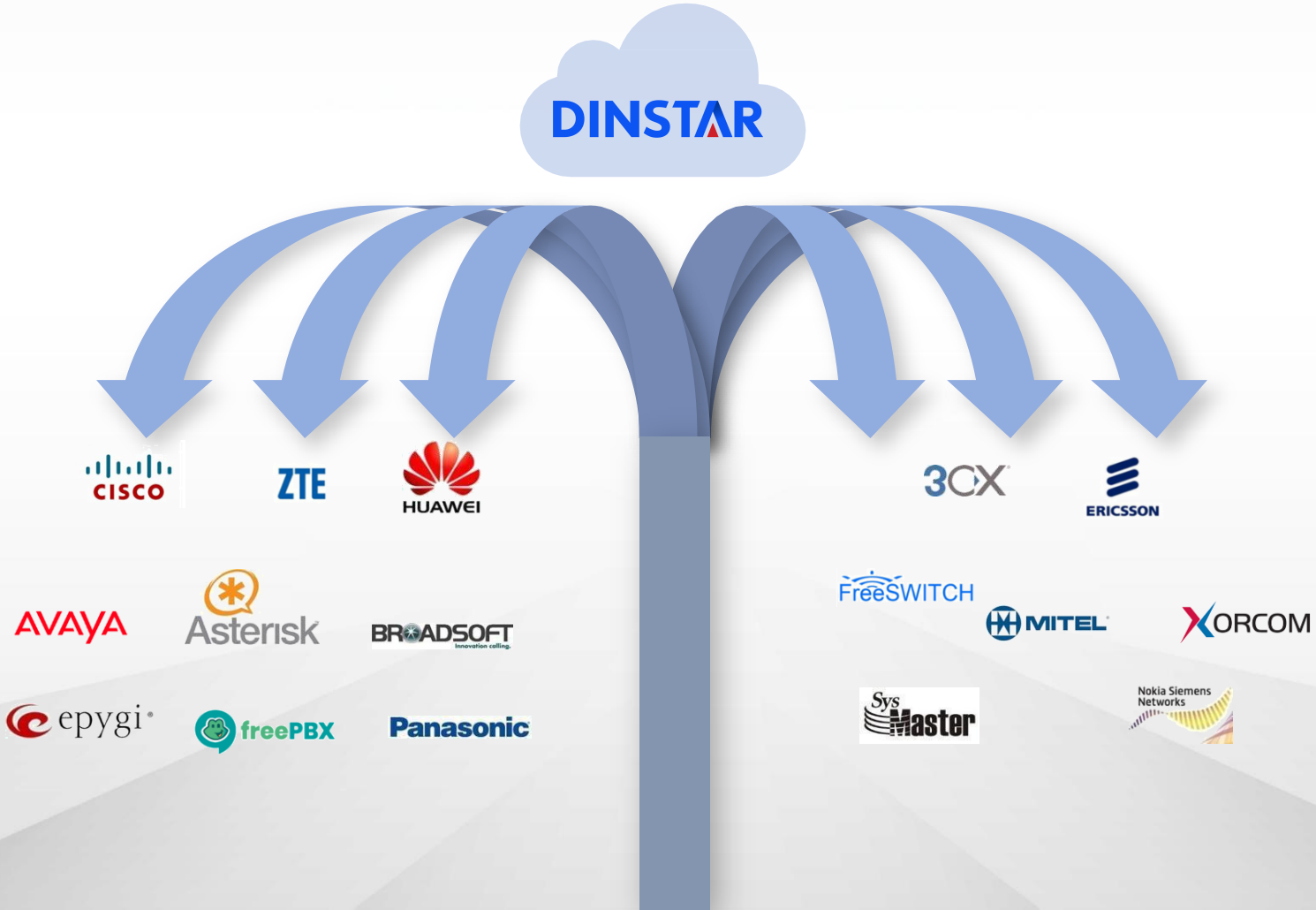
Scalable to 20,000 users, Crystal-clear HD Voice

One-Stop Solution tailored for every SME communication scenario!

A Holistic Ecosystem: Open & Compatible

DINSTAR
IP COMMUNICATION SOLUTIONS

One-Stop Solution Partner: extensive product lines for efficient sourcing.
Intelligent Hub: actively bridging diverse ecosystems.
System Empowerment: driving value for your infrastructure.

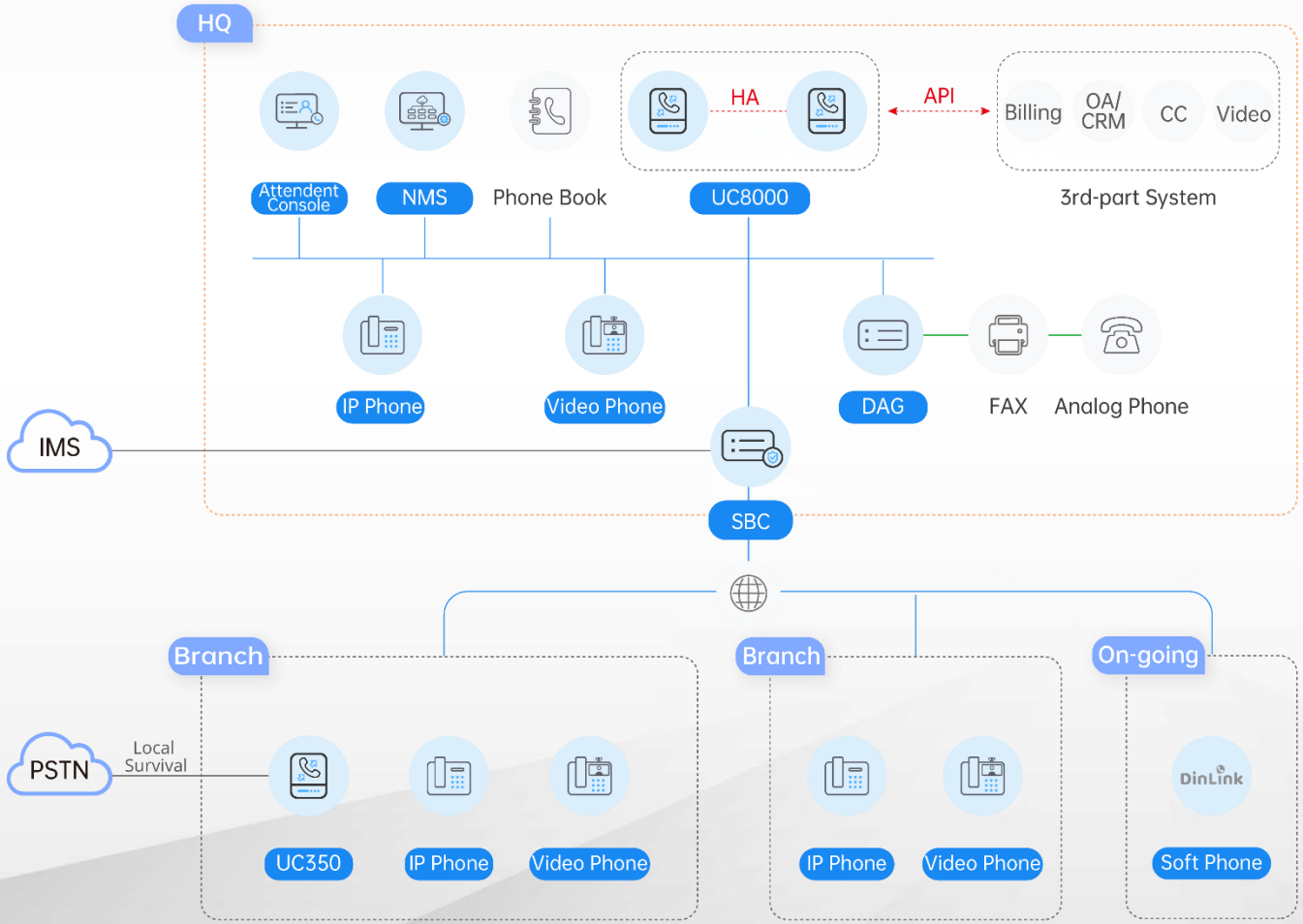


Trusted by Industry Leaders

DINSTAR
IP COMMUNICATION SOLUTIONS

Scenario 1: Enterprise

Ensure Business Continuity
Secure Enterprise' s Data
Simplify IT Management
Control Operational Costs



Success Cases

China Satellite Network Group

The Challenge: Rapid, Secure, All-IP Deployment for HQ & Branches.

Key Value

- **Unified Communications:** Seamless HQ-Branch connection. Lower costs, higher efficiency.
- **Local Survivability:** Auto-failover to local IPPBX ensures service continuity during network outages.
- **High Capacity & Reliability:** Supports **20,000 users**. Dual-Hot Standby guarantees zero downtime.

Scenario 2: Hospitality

DINSTAR
IP COMMUNICATION SOLUTIONS

Connect: Seamless, stable links between guests and services.
Optimize: "Silent" efficiency that improves operations without intrusion
Convert: Turn superior guest experiences into higher **occupancy** and **revenue**.

Success Cases

Jin Jiang Hotels · HUAZHU · BTG

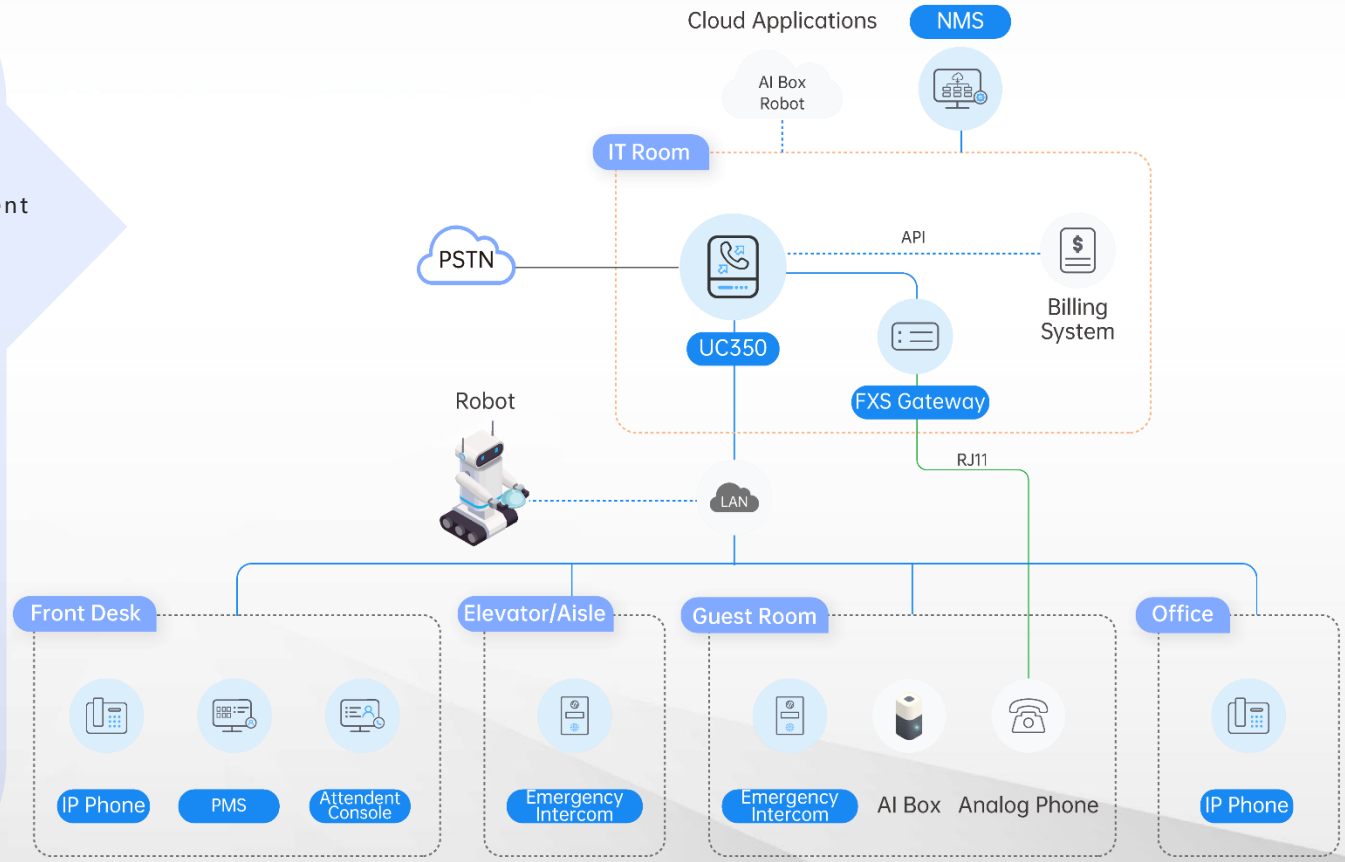
Empowering Smart Hotels (Top 3 Hotel Groups)

The Transformation: AI-Driven • Experience-Focused • Cost-Efficient

Key Value

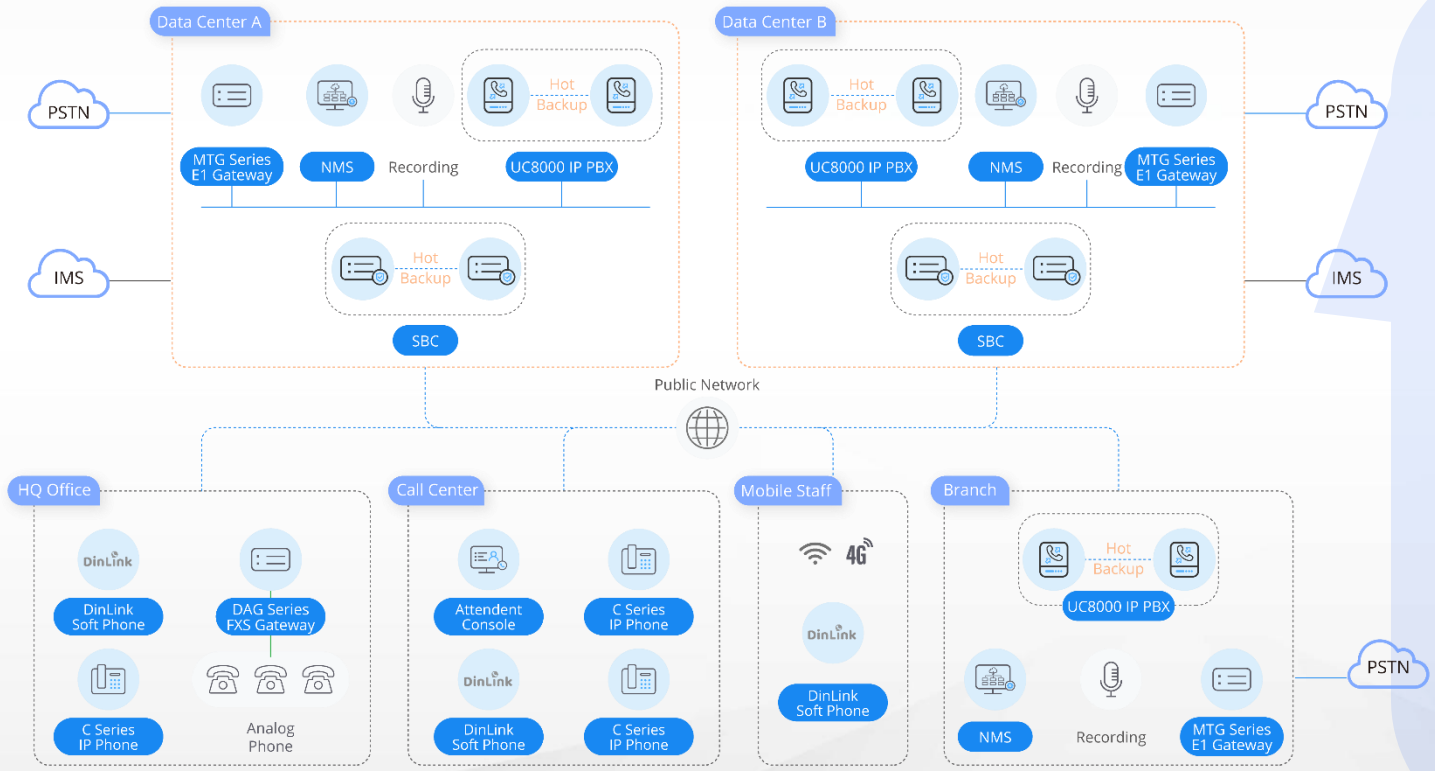
Key Innovations:

- **IPPBX + Robots:** cut labor costs, boost "High-Tech" appeal, and improve **OTA ratings**.
- **AI Voice Control:** Seamless integration with **AI Smart Speakers** allows guests to call reception or control room devices via voice.
- **All-in-One Cost Saving:** Built-in **Operator Console & PMS features** eliminate the need for 3rd-party systems, reducing operational costs.
- **Centralized Management: Unified NMS** allows remote diagnostics and management across all chain branches, maximizing efficiency.



Scenario 3: Finance

Secure: Uncompromised communication security for finance.
Stable: Ultimate stability deeply integrated with your workflows.
Seamless: The ideal upgrade from **Cisco, Avaya, or AudioCodes**.



Success Cases

China Merchants Bank(Ranked 8th Globally)

The Challenge: A comprehensive **Domestic Localization Upgrade** for the "9555" Hotline & Credit Card Center(balancing strict compliance with rapid business expansion)

Key Value

- **Domestic Compliance:** Full-stack, autonomous, and controllable domestic solution
- **Service Upgrade:** IMS Direct Connect + **VoLTE & WebRTC Video**, elevating customer experience.
- **High Security: Voice Firewall** & Encryption (TLS/SRTP). Certified by **Qi An Xin** (Strategic Partner) via rigorous penetration testing.
- **99.999% Reliability: Dual Hot Standby** deployment ensures **Zero Downtime** during smooth system migration.

Scenario 4: Government & Public Sector

Secure Base: Fortifying the foundation for Digital Governance.
Autonomous: True autonomy with **100% Domestic Solutions**.
Compliant: Fully aligned with Domestic **Localization Standards**.

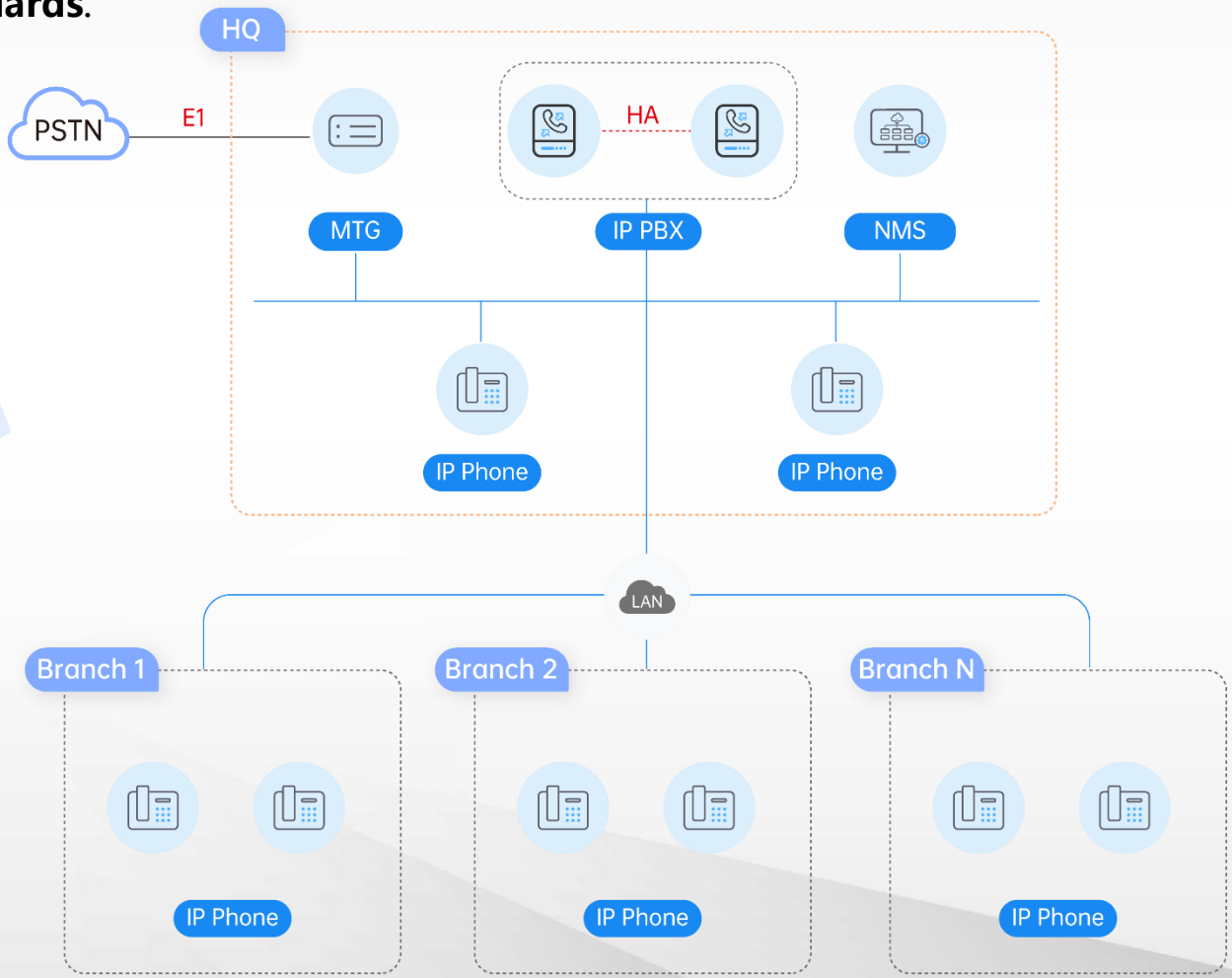
Success Cases

Tangshan Municipal Government

The Challenge: Fragmented communication, low efficiency, and information silos across government departments.

Solution Value

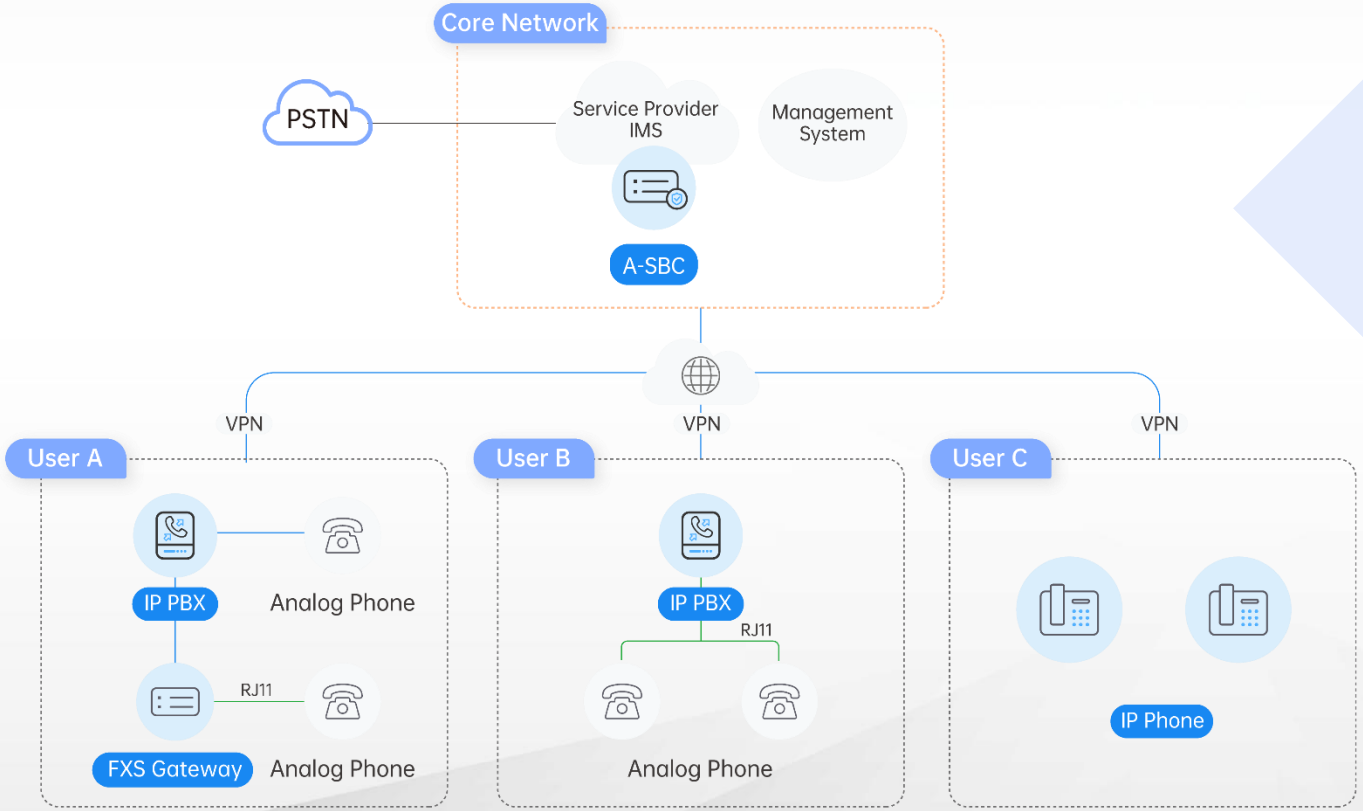
- **Security:** 100% Domestic Core System. Secure & Controllable foundation.
- **Connectivity:** Bridging HQ, Bureaus, and Districts. **No More Silos.**
- **Reliability: Dual-System Backup** guarantees 24/7 continuous operations.
- **Simplicity:** All-IP design for easy remote management and lower TCO (Total Cost of Ownership).



Scenario 5: Telecom Carrier

DINSTAR
IP COMMUNICATION SOLUTIONS

Compact & Efficient: Micro-design with ultra-low power consumption.
Simple Deployment: Plug-and-play setup for rapid implementation.
Smart O&M: Intelligent operations ensure stable, worry-free performance



Success Case

CHINA TELECOM

China Telecom (Shanghai Branch)

The Challenge: Slow service delivery, isolated products, and scattered maintenance.

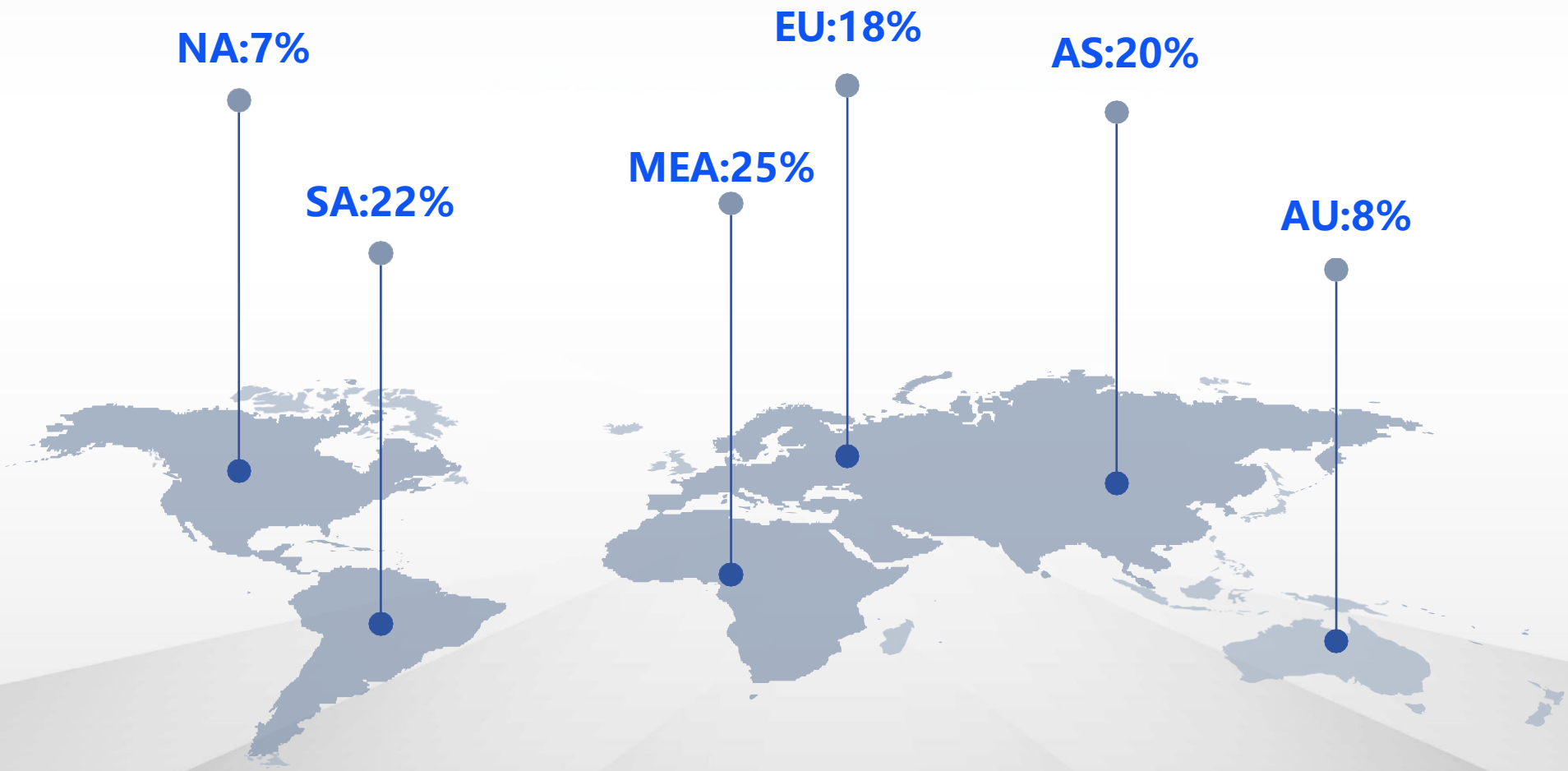
Key Value

- **SME One-Stop Solution:** Bridges the **"Last Mile"** between client premises and Carrier Cloud.
- **Hybrid Networking:** Flexible combination of **Local IPPBX + Cloud IMS** to meet hybrid deployment needs.
- **High Compatibility:** Seamlessly connects to Carrier IMS while supporting **Legacy Analog Devices** (phones/faxes).
- **Cost Efficiency: All-in-One Gateways** (integrated Billing, PMS, Console) reduce hardware investment.
- **Smart Management: Hierarchical Management** & Intelligent O&M ensure easy deployment and lower operational costs.

Global Footprint

DINSTAR
IP COMMUNICATION SOLUTIONS

100+ Global Distributors
100+ Countries Covered
1,000+ Channel Partners *(incl. Resellers)*



Join Us & Unlock Brand Value

DINSTAR
IP COMMUNICATION SOLUTIONS

50+ Annual Events:
Including Channel Roadshows, Technical Training, Trade Shows, Tech Seminars, Forums, and Roundtables.

Marketing Collaterals:
Full support for event material design and production

Brand Empowerment:
Elevating brand value through consistent, high-quality exposure.

Why DINSTAR: Expert & Rapid Technical Support

Expert Technical Team

20+ Years Experience: Backed by Direct Manufacturer Support

Rapid Response (SLA)

Critical Issues: < 30 mins
Standard Issues: < 120 mins

Service Network

Key Hubs: Shenzhen, Beijing, Hangzhou, Changsha, Chengdu

2026 Roadmap

DINSTAR
IP COMMUNICATION SOLUTIONS

Empowered by AI, Continuously Evolving Delivering product portfolio of Enhanced Stability, Security, Intelligence

HUAWEI

SBC & MTG: Passed the "Cyber Security Redline" Certification of HW

UC8000(Software)

NMS

Launch Trusted Security Product (in partnership with Qi An Xin)
Release SBC Full-Log Version (Full Logging Capability)
Launch DAG2500-32S (Dual Power Supply)
Achieve NMS MLPS Level 2 Certification
Launch New A-Series Android Phones
Release Wi-Fi Sip Portable Phones

Jan

Feb

Mar-Apr

QI-ANXIN

Completed Qi An Xin's "Red vs. Blue" Cyber Drill for NMS.
Achieved Qi An Xin Penetration Test Certification for MTG, SBC, UC, DAG, & NMS.
Launched the New G-Series IP Phones.

DINSTAR
IP COMMUNICATION SOLUTIONS

Launch New Packet Capture Diagnostic Tool

- Release Hotel Sip Bathroom Phone
- Upgrade UC SMB Version for better Usability & Maintainability.
- Optimize 3rd-Party Phone Compatibility & Deploy Global Multi-Node Proxy Services.
- Upgrade All-Gigabit DAG2000 Series (2~32S) with High Maintainability.
- Release New DAG3000-128/208O (Max 13*16 FXO).

MAY-JUN

- Release all-new versions with Streamlined Installation & Configuration across all product lines
- Release High-Capacity UC IP PBX

OCT-DEC

JUL-AUG

- Dashboard: Roll out enhanced "System Health" Dashboard across all products.
- UC SMB: Launch Paid Edition(Optimized & clearly differentiated features between Free vs. Paid Edition)
- DinLink App: Support 9-Party Audio Conferencing. Release New SDK.
- Release UC3000 & UC8000 Industry Edition tailored for Projects & POC scenarios supporting Clustering, Multi-tenancy, and Flexible Permission Management.

DINSTAR

Welcome to connect & cooperate

Email: info@dinstarindia.in , Mob: +91 9999284312

www.dinstarindia.in

Dinstar India